

dwalter@4points.tech



David L. Walter

## About Me

I'm David Walter, an entrepreneurial executive with over 35 years of experience in Silicon Valley's fast-paced technology ecosystem—and more than a decade before that as a dedicated educator in California's public school system. My career has been defined by building innovative ventures, leading global business development efforts, and helping companies navigate complex markets through strategic vision and hands-on leadership.

Over the last few years my interests have expanded into applications for AI technologies and smart blockchains via their influence on the evolution of finance and potential wealth generation.

---

## Personal Interests

Curiosity and creativity have always fueled my professional and personal pursuits. From my early days as an art and industrial design student to my more recent work in AI, blockchain, and industrial IoT, I've been drawn to exploring how emerging technologies can solve real-world challenges. I'm passionate about sustainable solutions, and enjoy collaborating with diverse teams to turn ideas into tangible impact. Outside of work, I value continuous learning, global travel, and staying connected with innovations that push the boundaries of what's possible.

---

## Professional Background

Over the course of my career, I've worn many hats—founder, executive consultant, product marketing manager, and global alliance leader—partnering with industry giants like Sun Microsystems, Oracle, SGI, Informix, and NEC.

- **4Points.Tech** – Founder/President, providing data privacy and governance technology services and AI based affiliate marketing for blockchain-driven platforms.
- **BrightPoint Solutions** – Founder/President, data and cyber security, industrial IoT solutions.

- **RSDL Enterprises** – Founder/President, brokering international commodity transactions in Asia, the Middle East, and Europe.
- **Oracle Corporation** – Senior Director, managing a global alliance network of partners, boosting technology adoption and revenue channels.
- **Sun Microsystems** – Marketing Evangelist for Java technology, education marketing manager for SPARCstations, and course developer for Sun OS training.

Earlier in my journey, I served as an educator and department head, teaching and shaping curriculum for junior high students—an experience that continues to inform my approach to mentorship and leadership.

---

### **Let's Connect**

I thrive on collaboration and welcome opportunities to work with visionaries, innovators, and change-makers. Whether it's developing a new technology product, exploring sustainable infrastructure solutions, or creating strategic business partnerships, I'm always eager to engage in meaningful, forward-looking projects.

*Dave Walter*